Integrated **Brand** Marketing

Marketverse - October 2025

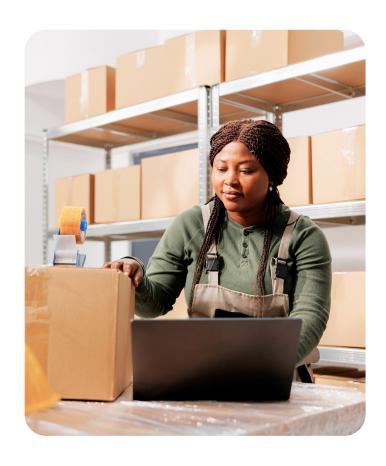


Beyond Performance

Brand when done right, offers several benefits







Why build our brand?

Just 5% of Sellers are 'in-market' for shipping software at any time.



Building an Integrated Brand Marketing Playbook

The strategy of aligning and coordinating all marketing communication tools, channels, and messages to deliver consistent brand and relevant messaging across the customer journey



Brand Library

Ensures all communications reflect a unified voice and visual identity.

Builds stronger brand recognition and trust.



Brand Design System





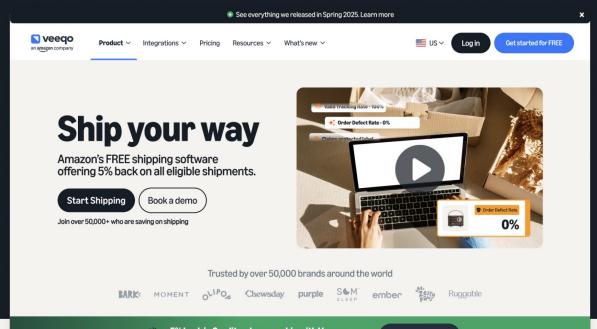
Improved Customer Experience

A seamless experience across journey and channels enhances engagement.

Reduces confusion and reinforces brand value.

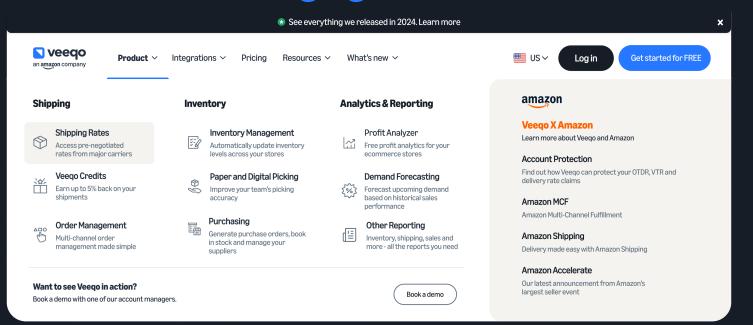


Discovery



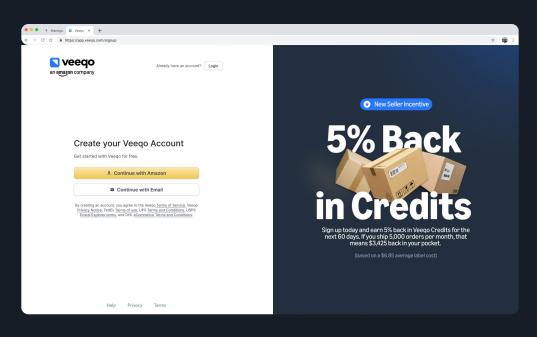


Engagement



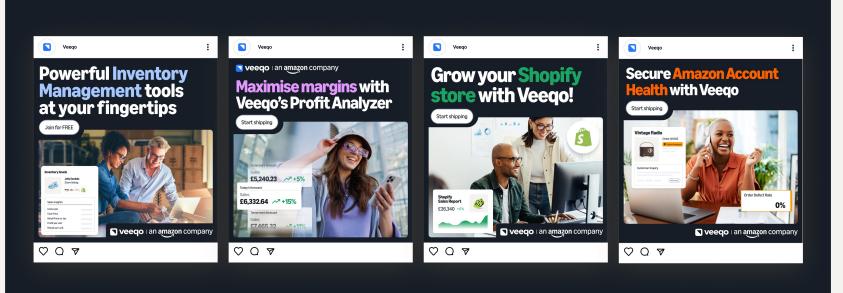


Conversion





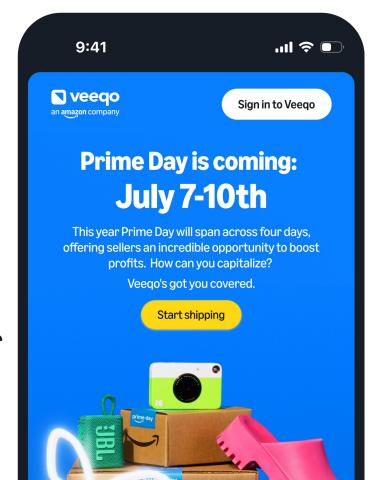
Funnel Journey Optimized





Better Campaign Performance

- Synergy from combining multiple channels increases reach and effectiveness.
- Coordinated efforts lead to stronger conversion rates and ROI.





Increased Marketing Efficiency

 Reduces duplication of efforts and costs across departments and platforms

 Maximizes the impact of each marketing dollar spent

Stronger Internal Collaboration

- Encourages teamwork across marketing, sales, design, PR, and other departments
- Promotes alignment with overall business goals







Delivering Business Results Across the Funnel



Integrated Brand Marketing

A consistent and memorable brand presence can stand out in a crowded marketplace.

Helps build long-term customer loyalty