

# **Building Resilient SaaS Security:**

**Actionable Strategies to Emerging Threats** 

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# What AppOmni is NOT....

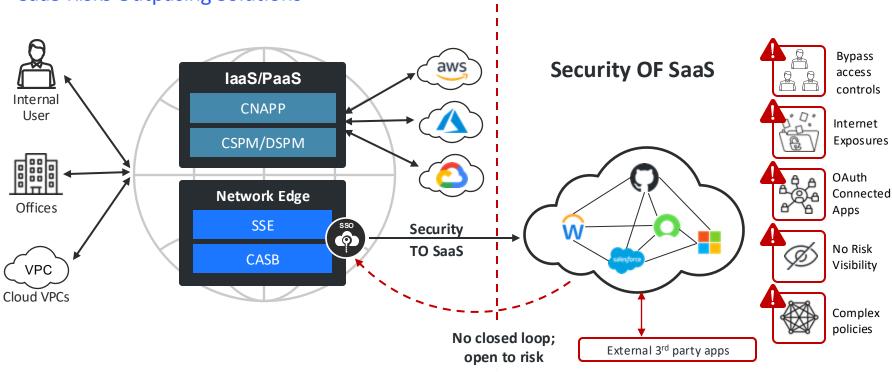
- AppOmni is not a CASB.
- AppOmni is not a redundant technology to anything in your security stack, or anything that is provided by your SaaS app providers.
- AppOmni does not protect laaS or PaaS.
   We protect SaaS data, where your "frothy" active business data lives.
- AppOmni is not a legacy security company looking to put a check in the box for SaaS security.
- We are SaaS Security



The complex nature of SaaS platforms has introduced new security risks that ~256 connected CASBs and legacy software can't ~100 unused, but SaaS-to-SaaS address. have access to data Apps +95% of companies have over-provisioned **External** external users Users SaaS Environment **CASB Network 55%** of companies have sensitive data **Data** exposed on the Access Internet **100s** of new updates and Frequent releases each **Updates** year

#### State of Cloud Security

SaaS Risks Outpacing Solutions





#### The Problem With Securing SaaS

#### Visibility

Decentralized ownership. Security responsibility without SaaS visibility



#### Risk

Shared responsibility clouds the true picture of SaaS risk



#### **Access**

SaaS data risks, access, and threats bypass traditional controls



#### **Complexity**

Complex environment - different apps, configs, logs & app-to-app connections



#### Where Does Your Most Critical Data Live?

In Your Laptop?

In a Cloud Database?

Or In SaaS Apps?







**78%** 

Organizations storing sensitive data in SaaS<sup>1</sup>

1. DevSquad - SaaS Statistics and Trends for 2024



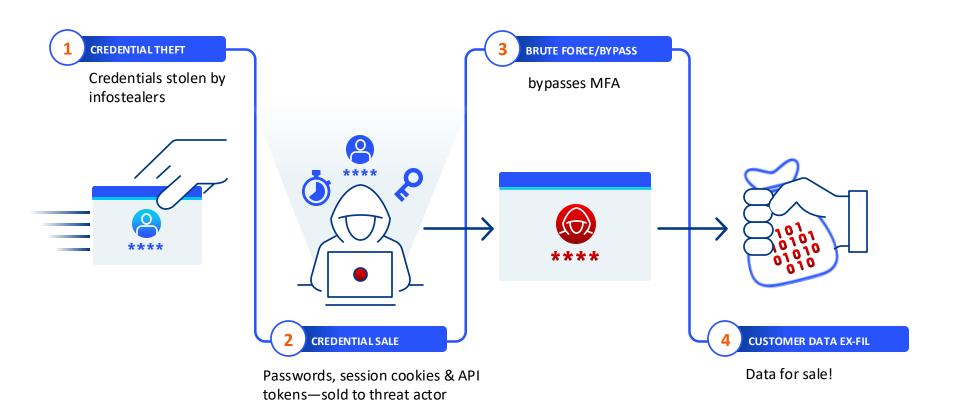
## Not All SaaS Apps Are Equal

Most sensitive data is stored in a handful of business-critical apps





#### What Does a SaaS Breach Look Like?



## More data than ever stolen from SaaS



1B<sup>+</sup>

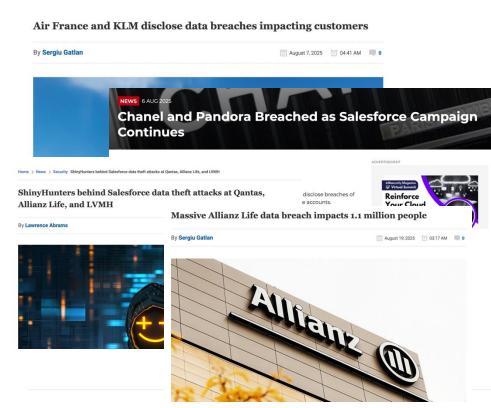
individuals impacted by major SaaS breaches in 2024<sup>1</sup>

49%

of organizations don't have full visibility into their SaaS applications<sup>2</sup>



#### It's not slowing down! UNC6040 CRM attacks



Between June and August 2025, claimed 91 organizations breached including:

- Allianz
- Quantas
- Air France
- KLM
- Hawaiian Airlines
- LVMH
- Chanel
- Pandora
- Adidas
- Coca-Cola (Eur/ME)
- ....and many others



#### UNC6040 - What's happening?

Google's Threat Intelligence Group is tracking UNC6040, a financially-motivated group that calls employees, poses as internal IT, and tricks them into "installing" or authorizing a rogue connected app, often presented as dataloader[.]io, inside Salesforce. Once the app is authorized, attackers siphon data records and later extort the victim company for ransom.



Exploit of systemic SaaS weaknesses:

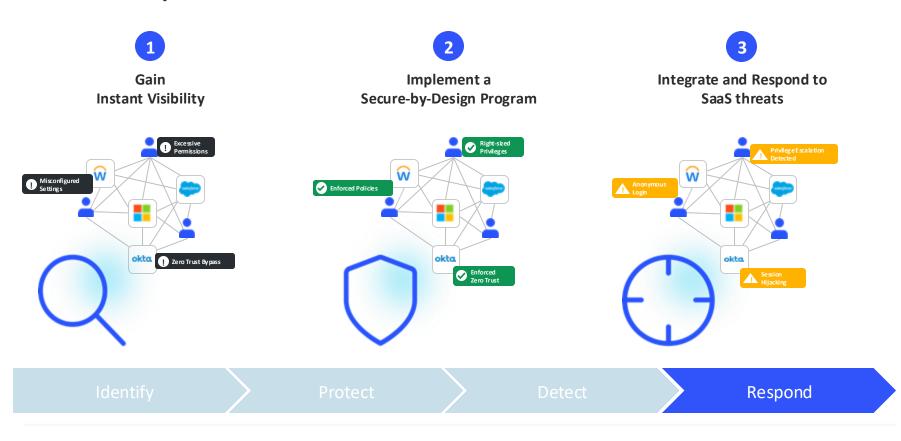
- Weak identity governance
- Lack of transparency in app integrations
- Insufficient monitoring of user behavior and sessions.



## How AppOmni Prevents SaaS Breaches

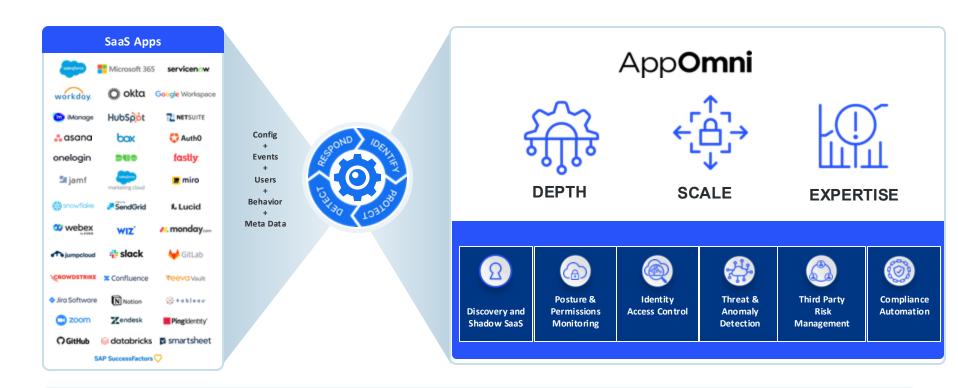


## What Can you do to secure SaaS?





### **Elevate SaaS Security**





#### Trusted by 5 of the Fortune 10

And Securing Saas for 25 of the Fortune 100

"We've been able to accelerate the identification and remediation of key security issues that would have otherwise led to potential data exposures and, potentially, fines or other penalties."

- Financial Services Company



SaaS Users Protected 260M+

Exposed Data
Records Secured

2B+

Events
Analyzed Daily

80K+

3rd Party App
Installations Found





# Thank You

Learn more at appomni.com